



Green Procurement Showcase

The Helix, DCU

Wednesday, 24th October 8.30 - 13.30

Supported by





Theme of Event

The principals of The Green Way are Dublin City Council, Fingal County Council, Dublin Airport Authority, Dublin Institute of Technology, Dublin City University, Ballymun Regeneration and North Dublin Chamber. Together they jointly and uniquely combine the strengths of the academic, government and enterprise sectors with the objective to create a strong global competency in the cleantech area. Key to this goal is the support of green procurement .

Collectively the principals manage an annual spend on works, supplies and services in the region of €2 billion. There is a drive within The Green Way principals to increase the proportion of this money being spent on sustainable and innovative solutions each year. In support of this drive the principals are now including sustainability and innovation as routine considerations in their procurement activities. Other initiatives are underway amongst members in areas such as energy efficiency, fleet management, water conservation, carbon accreditation and waste management. These and many other areas provide exciting opportunities for businesses to win work.

With this in mind The Green Way supported by Enterprise Ireland and SEAI, are hosting a Green Procurement/Meet the buyer event with a difference. The focus of this event will be on sustainability and innovation through procurement in support of The Green Way vision. To best serve this focus, the attendees from the partner organisations will include the technical experts and specification writers, as well as the procurement professionals. It provides a unique opportunity to meet the right people within the partner organisations and to present them with the best you have to offer in the areas of sustainability and innovation. It also provides a networking opportunity with other businesses, both big and small. working in related and possibility complementary areas.

Benefits to participants

- Understand the procurement opportunities for Green/Cleantech products and solutions
- Early engagement with key specifiers and procurement teams.
- Identify potential partners.
- Opportunity to deliver your elevator pitch.

8.00 – 8.30 Assembly, Registration, coffee.

8.30 -9.10 Keynote Address

Ronan King, Chairman, The Green Way

Julie Sinnamon, Executive Director, Global Business Development, Enterprise Ireland.

Declan Meally, Head of Department, Energy Demand Management, SEAI.

9.10-10.00

Presentation followed by facilitated Q&A session between Senior Procurement Officers from Dublin City Council, Fingal County Council, Dublin City University, Dublin Institute of Technology & Dublin Airport Authority

10.00-11.00

Elevator pitch presentation from 10 companies short listed by judging panel.

11.00-13.00

Pre-arranged one to one meetings with the buyers (procurement officers/key specifiers)

SHOWCASE

8.30-13.30

Opportunities for companies to exhibit and display their products and services

The Procurement Teams

Dublin Airport Authority

Paddy McMenemy, Group Head of Procurement, In his role for DAA, he is responsible for all procurement activities for Dublin, Cork and Shannon Airports.

Brian Collier, Category Manager – Works, As the Category Manager for Works, Brian is responsible for all procurement in relation to building and civil engineering works and associated consultancy services and supplies.

Seán O'Dwyer, Category Manager – Operations and Utilities, Seán is responsible for all procurement in relation to gas, electricity, vehicles, fleet management, office supplies, furniture, uniforms, PPE, security, cleaning, operations consumables, passengers with reduced mobility and minor equipment.

Peter White, Category Manager – IT & Asset Care, As the Category Manager for IT and Asset Care, Peter is responsible for all procurement in relation to IT Hardware, Software, Services and Support as well as all contracts related to asset care, such as buildings, services, grounds and equipment maintenance.

Dublin City Council

Jim Dowling, Head of Procurement

Paul McCarthy, Head of Fleet Management, Procurement, Contract Administration, Maintenance, Garaging, Fuelling, Statutory requirements and management of all fleets.

Hugh McKenna, Officer in Charge, Housing Maintenance has approx 26,700 tenancies and an annual budget of approx €55million.

Pat Caden, Senior Engineer, Electricity & Public Lighting Division which is responsible for the planning, design and maintenance of all public lights in the city.

Pat Cronin, Senior Engineer, Drainage & Waste Water Services Division responsible for the 20 year operations contract for the Regional Wastewater Treatment Works located at Ringsend.

Dublin City University

Declan Raftery – Chief Operations Officer

Mike Kelly, Director of Estates, DCU. Mike's office looks after construction of new buildings, renovations, extensions and fitouts, maintenance, cleaning, grounds, security, energy, signage, car parking and traffic management, portering, mailroom and postal services, amongst other things.

Richard Kelly, Estates Manager. Within the Estates Office Richard is responsible for all strategic planning, facilities, space, energy and construction management.

The brief includes facilitating and conducting most of the tenders originating in DCU.

Dublin Institute of Technology

Paul Horan leads the campus planning team within DIT, working to achieve the relocation of all the dispersed elements of Dublin Institute of Technology (DIT) to a single consolidated campus at Grangegorman in Dublin's north inner city.

Vida Auksoriute Procurement Specialist, Vida establishes and assists in the management of central contracts. She also provides guidance to the employees of DIT on public procurement regulations and assists them with their procurement processes.

Richard Smyth, Energy Manager, Dublin Institute of Technology (DIT) and Buildings Maintenance Officer for DIT Bolton Street. Over the past eight years the DIT Energy Management Programme has provided cumulative energy cost savings of over 2 million euros. Richard is presently overseeing the development of DIT's energy management programme to ISO50001 standard.

Fingal County Council

Orla Harte, Chief Technician Architects Department.

Orla manages the Council's housing maintenance and small works programmes. This includes energy retrofits, vacant dwelling pre let repairs, works for disabled persons.

Cormac McConville, Senior Executive Engineer, Project Office Capital Works Projects for Water Services.

Cormac has responsibilities in the areas of procurement relating to specific projects.

John Williams, Senior Engineer, Operations Department.

John is responsible for Vehicle and Plant Hire Fleet and procurement related to these.

Tony Cosgrave, Senior Executive Engineer, Public Lighting.

Tony is responsible for Public Lighting and procurement related to these

Liam Bagnell Systems Analyst Information Technology.

Liam has responsibility for I.T. related procurement.

Ruairí Ó Dúlaing Senior Executive Parks Superintendent Operations.

Ruairí is responsible and is involved in procurement for parks transportation and environment.

John Keane, Plant Manager, Leixlip Water Treatment Plant.

John is responsible for management of Leixlip treatment plant and the procurement of products and services.

Mark Geraghty, Facilities Manager Corporate Affairs Department.

Mark is responsible for procurement of facilities related products and services.

Registration

To register for this event please fill in the form below email to procurementshowcase@fingalcoco.ie indicating your area of interest:

Delegate only

Engagement with procurement teams

Please express your preference and we will arrange up to 5 one-to-one sessions.

Please indicate in order of preference your preferred organisation and/or procurement team member for your one-to-one sessions.

| | Preference 1-5 | Name of representative |
|-----|--------------------------|------------------------|
| DAA | <input type="checkbox"/> | _____ |
| DCC | <input type="checkbox"/> | _____ |
| DCU | <input type="checkbox"/> | _____ |
| DIT | <input type="checkbox"/> | _____ |
| FCC | <input type="checkbox"/> | _____ |

Exhibitor only*

Exhibitor and elevator pitch*

*limited to 10 places

*Note: A nominal fee of €250 will be charged for exhibitors

Name: _____

Title: _____

Company: _____

Address: _____

Tel: _____

Email _____

Mobile : _____

ABOUT THE GREEN WAY

The Green Way is a collaborative venture established by industry, academic institutions and public/semi state players in the Dublin region, whose vision is to create jobs and trade opportunities by activating and developing an internationally recognised Cleantech Cluster.

The Green Way has been formed in order to drive our productivity and innovation using the cluster's 'triple helix' of competencies in the areas of Industry capability, Academic research, development and innovation (RD&I), and Government engagement to develop, promote and attract businesses in the cleantech sector and to stimulate job creation. Within The Green Way, Irish cleantech companies benefit from access to cleantech R&D capabilities provided by the academic institutions, access to potential procurers of cleantech products and services, as well as access to test beds and a talent pool provided by all cluster members. Ireland is actively encouraging the development of commercial and research-driven cleantech clusters such as The Green Way to attract inward investment and to nurture indigenous companies in the sector.

According to recent studies by Ernst & Young, this support will in turn lead to a boost in Irish GDP of between 2% and 4.6% by 2020, as well as growth in cleantech jobs by 2020 up to 80,000. This is the prize that The Green Way has its sights set on, and all stakeholders in the cluster look forward to working on these opportunities with indigenous and multinational companies alike, in order to position ourselves at the forefront of the global cleantech revolution.

The Dublin city region, as the largest economic area, having access to an international airport serving 200 global destinations, leading academic institutions and large local authorities alongside a number of established cleantech initiatives and capabilities, can drive the growth of cleantech in Ireland.